

BFSI Sector Skill Council of India



**Bharti AXA Life
Insurance Co Ltd**



Skill India
कौशल भारत - कुशल भारत

Stake Holders

भारत सरकार

GOVERNMENT OF INDIA



सत्यमेव जयते

कौशल विकास और उद्यमशीलता मंत्रालय
Ministry of Skill Development
And Entrepreneurship



National Council for
Vocational Education and
Training



Promoters



(49%)



(02%)



(49%)



Board Of Directors



Chairperson
Mrs. Vijayalaxmi R Iyer
Ex CMD - Bank of India



Director
Mr. Girish Joshi
Chief Listing & Trading Dev.
BSE Ltd



Director
Mr. V Narayanan Iyer
MD & CEO, BSE institute Ltd



Director
Mr. Abhilash Misra
CEO, NSE Academy Ltd

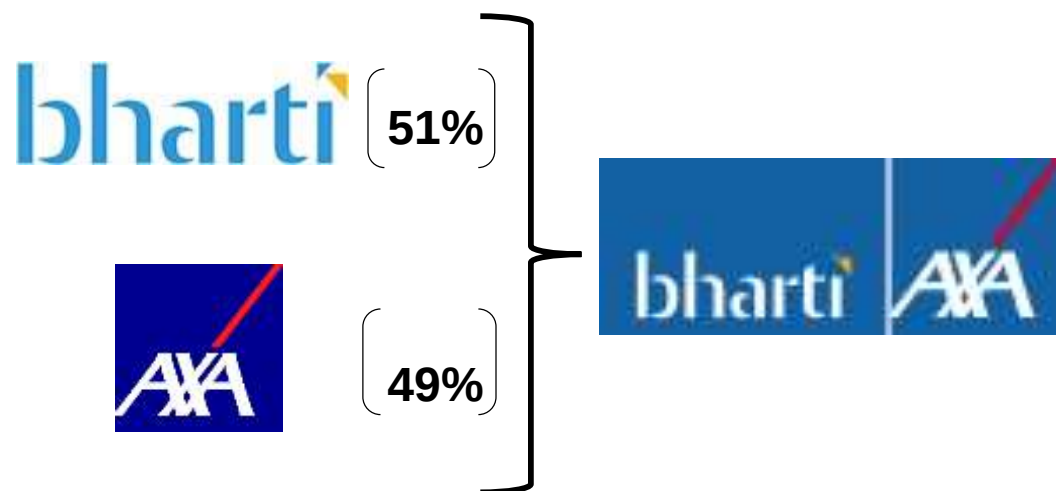


Nominee Director
Mr. Sunil Mehta
CEO, IBA



Nominee Director
Mr. Sanjeeva Singh
Senior Head Debt Financing & CSR
NSDC Ltd

Promoters



Board Of Directors



Chairperson
Mr. Akhil Kumar Gupta



Non-Executive Director
Mr. Rakesh Bharti Mittal



Managing Director & CEO
Mr. Parag Raja



Independent Non-Executive Director
Mr. Bharat Sumant Raut



Additional Independent Director
Mr. V V Ranganathan



Independent Non Executive Director
Ms. Uma Ajay Relan

Bharti AXA Life Journey

2006

2015

2017

2019

2020

Started as a JV between
Bharti Group (74%) and
AXA Group (26%)

FDI cap changed: AXA
stake increased to 49%,
Bharti: 51%

Bharti Group takes lead in
JV operations

Banca partnership with
Karnataka Bank

5 years strategic roadmap
agreed between
shareholders

PURPOSE

In a complicated world, we make insurance SIMPLE.



VALUES

Customer First



Take **O**wnership



Do the **R**ight thing



Excel everyday



Claims Paid Percentage

99.01%*

*For individual claims as per latest annual audited statistics submitted to IRDAI FY 2024.

Bharti AXA Presence

200+ Offices

Sum Assured

INR 1,38,372 Cr.

Assets Under Management

INR 15,300 Cr+.



Parag Raja
Managing Director and Chief Executive Officer



Dhanashree Thakkar
Head - Human Resources

← BUSINESS LEADERS



Murli Jalan
Chief Distribution Officer, Proprietary



Nitin Mehta
Chief Customer Officer & Head - Marketing, Digital & Online Sales

HAPPY EMPLOYEES ↓



Sandeep Mishra
Chief Distribution Officer, Partnerships & Group Business



Sanjay Sabharwal
Head, Distribution Transformation





“

At Bharti AXA, our focus is to develop promising talent and ensure they unlock their potential as professionals. We have programs to provide growth to the next level, so their own profile is enhanced and they contribute to the organisational goals fulsomely.

”

Parag Raja

Managing Director & Chief Executive Officer

Careers Opportunities In Life Insurance

Looking to build your skillset and explore your potential? Wish to get opportunities to expand your worldview? We are seeking you too. At **Bharti AXA**, we have experienced mentors and the ideally enabling environment to unlock your talent and creativity, give wings to your potential.

ADVT: II-Jan-2022-3616





3,800+
employees

Ready to create your own growth story at Bharti AXA?

Why join ?



Total Rewards

- Attractive Incentive Structure
- Flexi-Pay policy
- Recognition of extraordinary performance and behaviors
- Long Service Award policy



Benefits

- Best-in-Class Group Medical Coverage with industry first features
- Parental Leaves – Maternity, Paternity, Adoption & Surrogacy
- Examination leaves to encourage & support employee development
- Wellbeing leave & reimbursement for vaccination



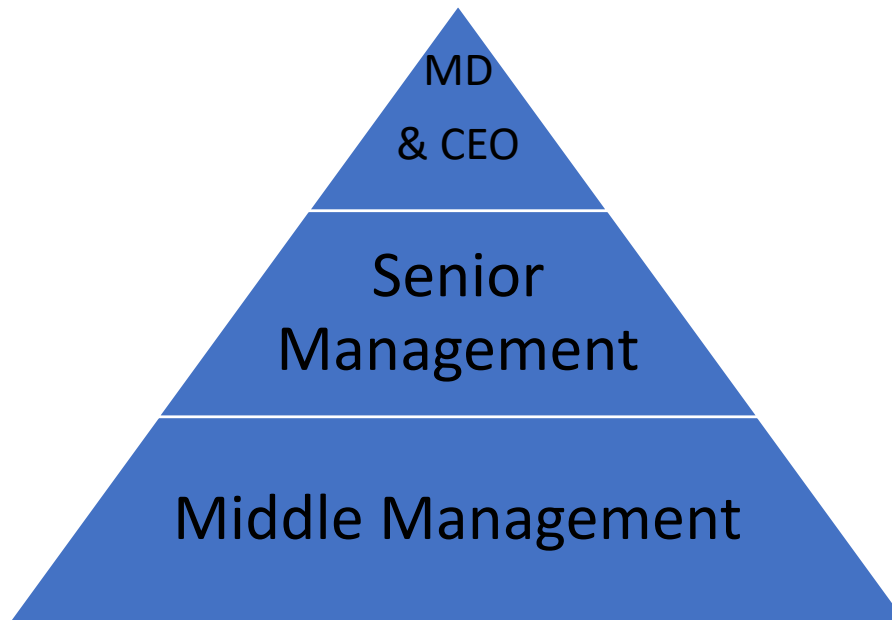
Learning & Development

- Employee friendly Learning Management Systems
- Trainings & Certifications through collaboration with reputed institutes & vendor partners
- Training needs identification & training passports
- Knowledge sharing platforms for Subject Matter Experts

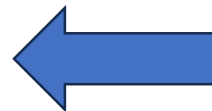


Work Environment & Culture

- Focus on employee well being
- Multiple Listening posts – AMBER, employee NPS, CEO Connect
- Engagement Programs, celebrations and town-halls to establish employee connect
- Open culture with approachable leadership where employee's ideas and suggestions are valued



AGENCY MANAGER



600+ Openings across India



AGENCY MANAGER

Key Responsibilities

- Build a team of insurance advisors
- Train the Team – Make them Productive – Set Weekly/Monthly Business Goals
- Meet - Understand - Close Customers along with Team Members
- Report – Recognize – Reward – the Achievers of your Team
- Host Events for your Team Members & Customers
- Develop & Work with A Strategy to Achieve Weekly/Monthly Business Goals

AGENCY MANAGER

- Rs. 15000 - 20000/- per month average monthly salary
- 10% increment on completion of Probation within 6 month
- Attractive Incentive scheme
- Age: 22-34

Qualification : Any Fresh Graduate / Post Graduate

Selection Process



Step 1 : Fill the Google Form sent to your email id and confirm your Interest for the Job

Step 2 : Go through the Reading Material provided to you by your BFSI SSC Counsellor

Step 3 : Listen and Ask relevant questions to your BFSI SSC Counsellor

Step 4 : Attend the Pre- Interview Session Conducted by BFSI SSC – COO

Step 5 : Attend the Interview with A Positive Mindset to Join the Company

Step 6 : Provide all Documents Asked and Join the Company Immediately, if offered

Step 7 : Report to the Office on the given Joining Date without Fail.

You May Now Ask Questions ?



Thank You

